



TWIN CITIES & WESTERN RAILROAD COMPANY

PROFILE: TC&W RAILROAD

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| Date established: | 1991 |
| Type of railroad: | Class III carrier |
| Headquarters: | Glencoe, MN |
| Number of employees: | 70+ |
| Track utilized: | 94 miles in Minnesota, 37 miles in South Dakota |
| Class I rail connections: | Canadian Pacific, Union Pacific, Burlington Northern Railway, Canadian National |
| | Markets served: Western and Central Minnesota, including Ortonville, Odessa, Appleton, Milan, North Watson, Montevideo, Wegdahl, Minnesota Falls, Sacred Heart, Renville, Ruebel, Danube, Granite Falls, Olivia, Bird Island, Hector, Buffalo Lake, Stewart, Browntown, Glencoe, Plato, Norwood, Bongards, Cologne, Jonathan, Chanhassen, Hopkins, Belle Plaine, Minneapolis, St. Louis Park, St. Paul |
| | South Dakota—Sisseton, Peever, Wilmot, Corona, Milbank |
| Markets reached: | 39 U.S. states, seven Canadian provinces, four Mexican states (for worldwide export) |
| Products shipped: | Corn, soybeans, wheat, sugar, vegetables, ethanol, crushed rock, metals, plastics, fuel oil, machinery, lumber, manufactured goods, fertilizer |
| Customer investment: | \$500 million+ in production/processing/shipping facilities over 20 years |
| Typical train length: | 70-116 cars, total in excess of 7,800 feet |
| Typical train weight: | 140 tons per loaded car; 110 loaded cars = 15,400 tons |
| Train fuel efficiency: | 435 miles per gallon |
| Train-to-truck ratio: | 1 train car = 4 trucks; 110-car train = 440 cars off highway |
| Train frequency: | Daily, seven days per week |